

Commercial law firms in the UK ranked by revenue

Rank	Firm	Revenue (£m)	Change in revenue	Average PEP (£k)	Change in PEP	Total partners	Change in total partners	Total equity partners	Change in total equity partners	Revenue per lawyer (£k)	Profit per lawyer (£k)	Leverage
51	Browne Jacobson*	73.0	9.3%	474	1.1%	134.9	13.7%	19.1	11.0%	147.0	18.3	25.0
52	Blake Morgan	72.9	-1.6%	240	17.9%	115.0	-1.7%	44.0	0.0%	213.2	30.7	6.8
53	Brodies	68.6	2.8%	615	4.2%	91.9	1.2%	38.6	-2.5%	231.3	79.9	6.7
54	Farrer & Co.	63.5	6.0%	556	4.7%	71.0	0.7%	29.7	-4.5%	317.5	82.5	5.7
55	Stewarts	62.4	-20.1%	1,400	-30.1%	55.0	0.2%	19.0	1.6%	439.4	199.3	6.5
56	Burness Paul	57.6	7.1%	474	4.6%	62.7	-3.5%	44.0	-10.2%	238.5	86.5	4.5
57	Shepherd and Wedderburn	53.5	5.9%	398	15.7%	77.1	-1.2%	40.4	-2.4%	245.3	73.8	4.4
58	Howard Kennedy ⁽¹⁾	53.3	4.1%	283	4.8%	52.0	-1.9%	49.0	172.2%	372.7	97.2	1.9
59	Fladgate	53.0	7.7%	830	4.4%	75.0	-1.3%	21.0	0.0%	376.2	122.1	5.7
60	Lewis Silkin	52.9	17.8%	325	54.0%	57.5	-0.2%	57.5	-0.2%	312.3	102.1	1.9
61	Forsters	52.8	5.4%	346	-12.8%	51.2	16.6%	29.8	10.8%	304.8	101.0	4.8
62	Birketts* ⁽²⁾	47.8	13.0%	336	15.9%	57.8	-2.0%	35.7	2.0%	169.5	42.6	6.9
63	Clarke Willmott	46.7	8.1%	235	24.3%	103.6	3.4%	27.8	0.7%	195.5	27.2	7.6
64	Bristows	44.1	7.6%	422	-2.1%	40.0	5.3%	40.0	5.3%	376.9	146.2	1.9
65	Bevan Brittan	44.0	12.2%	443	41.5%	60.0	-1.6%	34.0	-2.9%	197.3	31.4	5.6
65	Dickson Minto**	44.0	7.3%	1,200	-7.7%	n/a	n/a	n/a	n/a	458.3	n/a	n/a
67	Walker Morris	43.7	5.3%	420	7.1%	48.0	2.1%	34.0	3.0%	254.1	80.2	4.1
68	Foot Anstey	43.3	13.1%	370	18.2%	50.0	4.2%	16.0	6.7%	216.5	29.5	11.5
69	Winckworth Sherwood	43.0	8.6%	n/a	n/a	60.0	5.3%	15.0	0.0%	183.8	n/a	14.6
70	Ashfords	42.2	3.9%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
71	Kingsley Napley	39.9	10.8%	339	n/a	51.0	4.9%	17.1	3.9%	262.7	37.5	7.9
72	Capsticks*	38.2	1.9%	419	47.0%	50.0	11.1%	21.0	10.5%	178.5	41.1	9.2
73	Veale Wasborough Vizards	36.9	13.2%	302	9.4%	69.2	6.0%	19.6	5.4%	200.9	47.4	8.4
74	Michelmores	36.3	5.5%	301	44.7%	64.0	12.3%	19.0	0.0%	234.2	38.7	7.2
75	Ward Hadaway	35.9	0.3%	284	-6.9%	91.0	1.1%	91.0	1.1%	188.9	19.5	1.1
76	Royds Withy King	35.8	14.4%	230	-28.3%	71.0	-6.6%	49.0	-3.9%	187.4	46.1	2.9
77	Harbottle & Lewis	35.5	26.3%	684	31.5%	40.7	3.8%	23.0	4.5%	363.4	157.6	3.2
78	Knights*	35.0	7.7%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/d
79	Russell-Cooke	34.9	2.0%	218	-0.9%	57.0	0.0%	57.0	0.0%	215.4	76.5	1.8
80	Wedlake Bell	34.0	0.3%	345	3.0%	61.0	7.0%	18.0	-10.0%	253.7	42.5	6.4
81	Bircham Dyson Bell	33.7	-3.2%	224	-10.4%	45.8	-1.7%	45.8	-1.7%	244.6	74.0	2.0
82	JMW Solicitors	32.5	30.0%	527	14.6%	78.0	36.8%	16.0	45.5%	201.9	36.0	9.1
83	Cripps ⁽³⁾	31.7	8.6%	335	28.4%	49.0	6.5%	26.0	8.3%	211.3	48.0	4.8
84	Keystone Law ⁽⁴⁾	31.6	23.9%	n/a	n/a	266.0	16.7%	6.0	0.0%	n/a	n/a	n/a
85	Brabners	31.4	7.9%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
86	Gordon Dadds	31.2	25.3%	n/a	n/a	76.0	52.0%	n/a	n/a	181.4	14.0	n/a
87	Harrison Clark Rickerbys**	30.0	n/a	200	n/a	84.0	n/a	20.0	n/a	106.0	14.1	13.2
88	Thrings	29.5	9.3%	105	-12.5%	61.0	0.0%	12.0	0.0%	200.7	9.5	11.3
89	DMH Stallard*	28.4	13.6%	260	10.2%	68.4	n/a	16.8	n/a	235.5	36.5	6.2
90	Sacker & Partners	27.0	1.1%	758	-6.2%	22.2	-3.1%	16.7	6.4%	615.0	289.3	1.6
91	Moore Blatch*	26.8	10.3%	368	-12.4%	51.0	10.9%	24.0	140.0%	239.3	78.6	3.7
91	Stevens & Bolton	26.8	8.5%	402	21.8%	38.8	3.5%	16.8	-10.6%	232.0	58.9	5.9
93	Harper Macleod	26.5	-0.4%	208	11.8%	65.2	-2.7%	36.0	-2.7%	184.3	52.2	3.0
94	Boodle Hatfield	26.1	13.5%	443	n/a	34.0	3.0%	14.0	0.0%	362.5	91.7	4.1
95	Wiggin	26.0	20.4%	496	14.5%	38.0	31.0%	20.0	0.0%	342.1	136.8	2.8
96	Geldards*	24.8	1.2%	283	n/a	54.0	n/a	18.0	n/a	179.7	n/a	6.7
97	Edwin Coe	24.3	6.1%	444	-14.8%	36.0	5.9%	16.0	6.7%	276.1	122.7	4.5
98	Bates Wells Braithwaite	24.0	8.1%	207	-19.0%	37.0	-5.1%	37.0	-5.1%	244.4	73.3	1.7
99	Payne Hicks Beach	23.0	4.5%	n/a	n/a	27.0	-10.0%	14.0	7.7%	280.5	n/a	4.9
100	Fox Williams	22.0	14.0%	475	19.6%	31.0	-26.2%	16.0	77.8%	328.4	113.4	3.2
AVERAGES		39.6	8.3%	424	8.0%	65	4.6%	28	11.3%	260.9	74.0	6.0
TOTALS		1,982.0				2,980		1,280				

*All or some profit data is estimated. **All financial data is estimated. n/a: not available

(1) Howard Kennedy 2016-17 PEP recalculated to provide accurate year-on-year comparison after firm's move to all equity partnership. (2) Birketts, 2016-17 lawyer counts are estimates. (3) Cripps restated 2016-17 partner and equity partner counts. (4) Keystone Law year end is 1.31.18. Those designated as equity personnel are not lawyers but directors responsible for running the company.